



# Never Count Your Cash Again

*LiveDrawer with DTS Connex*

 **Tellermate**

# What is LiveDrawer?

LiveDrawer is a cash management solution that eliminates the need to count cash manually at the point of sale. With LiveDrawer, time intensive manual counts are simplified by using real-time cash management technology built into the cash drawer itself.

Implementing this cash management solution in your business will save time both in-store and throughout the wider business due to the data our software can provide. The accuracy of your cash processing improves too, either by automating all or part of the task.

Your employees won't need to focus so much time on this part of the business, so they'll be able to spend more time on other important things – like your customers.

## Who needs LiveDrawer?

Your business takes payment in cash, so you can benefit from using our cash management technology. Our LiveDrawer solution is tailored towards high transaction volume, high cash businesses like yours. When paired with our LiveSafe, this creates an enterprise solution that is valuable and saves vast amounts of time.

It has been engineered to sit at your existing checkouts with no adaptation needed, making implementation simple and effective.

## Tellermate Approach

*Our LiveDrawer - the intelligent cash drawer - solution has the potential to deliver considerable benefits to your business:*



### **Reduction in cash losses:**

Can totally eradicate cash shrink at the point of sale



### **Operational labor time saving:**

Removing the requirement to count cash manually will save vast amounts of time



### **Increase in bottom line:**

The combination of reduced cash shrink and optimized cash processing contributes positively to bottom line profitability

# Tellermate is here to help you.

Tellermate provides intelligent cash management solutions. From cash counters to intelligent cash drawers, to cash management software; our solutions work together, integrating with your systems to give your management team a clear picture of all cash transactions.

Choosing the right tool for your business, one that both combats cash loss and improve efficiency, can be a challenge. With heaps of different options out there, untangling the various benefits and constraints can get pretty confusing.



## ***Leading the way***

With our **intelligent cash drawer and smart safe combination**, day-to-day cash handling tasks such as float counts, spot checks and banking deposits are no longer necessary. This means that business risk is minimized, discrepancies can be resolved at the touch of a button and staff can focus on other value-adding activities.

The complete **real-time visibility** our intelligent systems offer makes each discrepancy identifiable. But your staff won't feel as though they cannot be trusted. In fact, they'll feel protected, as each transaction can be linked to a cashier – ensuring that competent employees are not accused of another cashier's errors or bad practices.

# Enterprise Software Solution

**The key element is to define your end goal.** Do you want to integrate your banking and accounting? Are you looking for a detailed audit trail of your banking deposits? Are you looking for software to give a real-time overview of your cash as it moves in, around and out of your stores?

The Tellermate enterprise solution **LiveDrawer Manager** is a customizable piece of software that immediately reconciles the physical cash in the drawer against the POS. It **instantly counts** coins and notes as they are placed into the cash drawer in 'real-time', and provides **remote insight** into a drawer's contents.

Normally, cash loss analysis and investigations can take hours, days, even weeks. With LiveDrawer Manager, this takes mere minutes and just a few clicks. You can do this and so much more, whenever you want, without leaving the comfort of your office.

## Instant alerts

Customizable notifications let your people know as soon as store thresholds have been breached.



*"Intelligent cash solutions such as Tellermate's LiveDrawer Manager are potential game-changers in the retail and restaurant sectors..."*

Loss Prevention Magazine



# LiveDrawer Manager

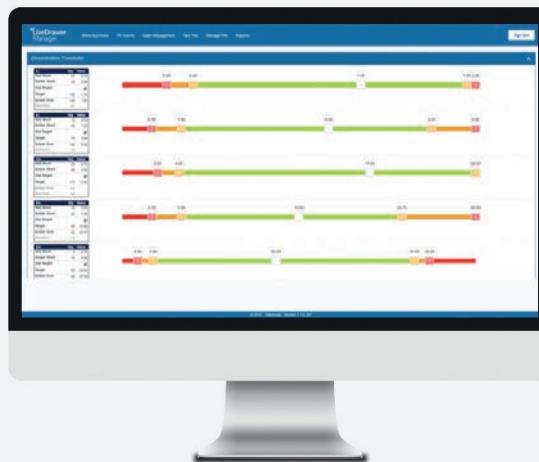
## Store overview

Compare enterprise wide regions and stores at a glance to pinpoint regions and stores in breach of your customized cash compliance targets.



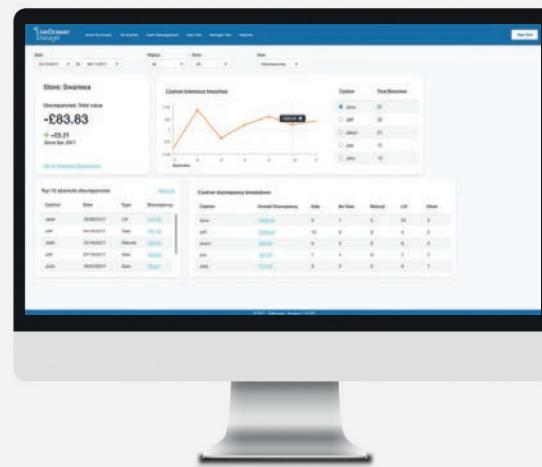
## Denomination thresholds

By store, set over and short thresholds plus optimal cash levels for each denomination so stores are notified when a change replenishment or cash pickup needs to happen.



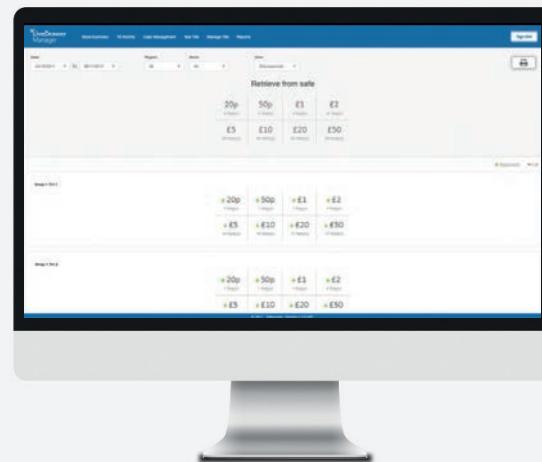
## Store drilldown

See which individual cashiers were responsible for overs and shorts in a store. View trends by cashier to identify problem cashiers or training needs in a few clicks.



## Optimal cash levels

Reduce time spent replenishing tills and performing pickups and ensure cash levels are optimal across all tills in the store. See what replenishments and pickups to make.



# How can the LiveDrawer solution benefit your business?

Installing LiveDrawer will slash time on counting cash but the benefits can be seen by other stakeholders too.

## Fully connected

API integration collects data from POS and reconciles against LiveDrawer and LiveSafe - located at each point checkout. Secure cloud reporting software can be viewed on tablet, mobile or desktop.



## Retail Operations

- Optimize in-store processes
- Improve labor efficiency in stores
- Enhance the in-store experience



## C-Suite / Owner

- Enhance the profitability of your business with enhanced controls
- Replicable processes to drive future investor value
- Reduce your carbon footprint



## IT/POS Systems

- Optimize CIT and banking process
- Eliminate cashier errors
- Ease of integration with a variety of POS systems



## Cashiers

- Protects honest cashiers
- Simple processes to reduce risk of human error
- More time to focus on tasks like merchandising and customer care



## Loss Prevention

- Eliminate theft at the point of sale
- Build a complete audit trail from your POS
- Investigate discrepancies in just a few clicks



## Finance / Treasury

- Enhanced visibility of your cash flow
- Cut down on CIT and banking costs
- Enhanced MI and systems to reduce manual reporting tasks

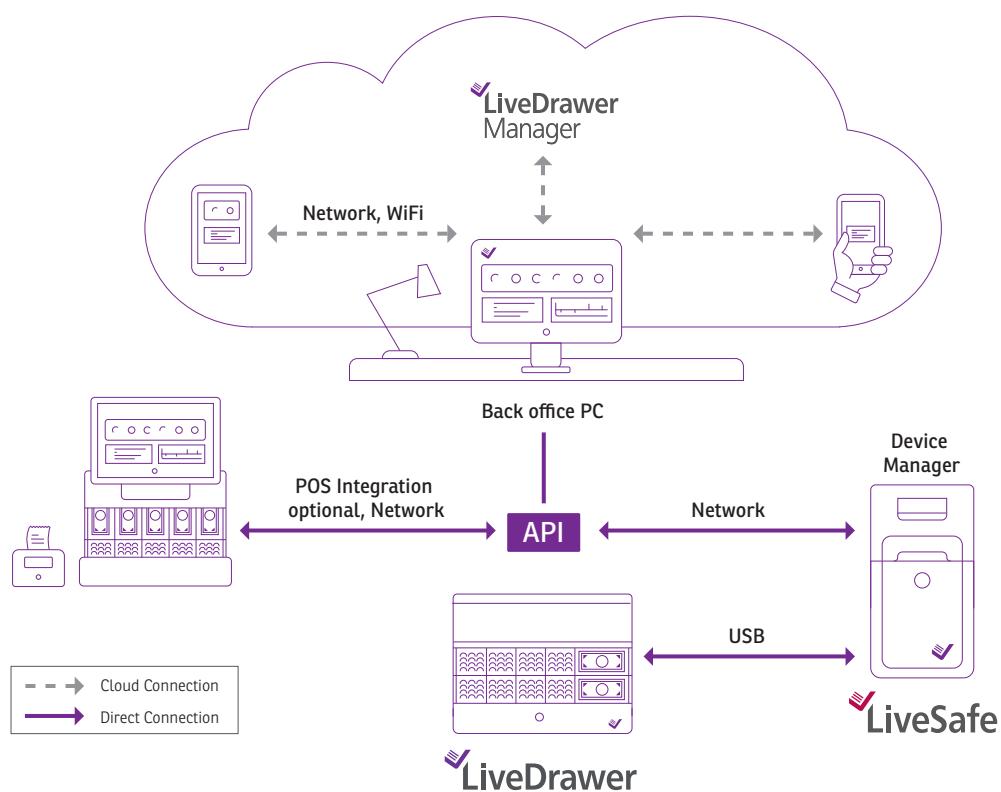
# Intelligent Cash Drawer & Smart Safe Combination

By using a Smart Safe and Intelligent Cash Drawer together, notes can be counted, reconciled against the POS, checked for authenticity and safely secured all in one touch. This means less time spent handling cash, and fewer opportunities for cash loss.

Our enterprise solution integrates our **LiveDrawer** and **LiveSafe** technologies for an almost automated cash cycle. This is particularly useful in sectors that take a high volume of cash and have a large floor space.

This means that not only are **manual tasks automated**, but your cash is **more secure**, the **number of "touches"** is reduced, and visibility of MI and cash audit is improved.

The contents of the cash drawer and safe are viewable by denomination at all times, **redundant day-to-day cash handling tasks** such as float counts and spot checks are **no longer necessary**.



This solution creates a **secure and auditable cash process** comparable to more expensive solutions, but with a **much smaller footprint**.

The combination of LiveDrawer and LifeSafe creates an **end-to-end cash management solution** which is **cost-effective**, maximizes security and increases productivity.

The **modular capabilities** of this solution enables a piece by piece roll-out of the system making it more **flexible to CapEx budgets**.

# LiveDrawer

With real-time cash counting technology built into the drawer, reconciliation tasks are a thing of the past.

LiveDrawer is an intelligent, count-by-weight drawer that provides **full visibility** of how much cash a drawer contains - **anytime, anywhere**.

LiveDrawer's **real-time data** and transaction-by-transaction reporting eliminates the need for manual counting at the checkout and at closeout time, which **improves efficiency, decreases errors and reduces stress** on cashiers.

LiveDrawer can flag up cash handling errors (or theft) instantly, because it can **highlight discrepancies** between the drawer and point of sale.

This virtually **eliminates loss** and gives a **full audit trail** of your cash, including the cashier, the exact transaction, time and the size of the discrepancy.

So not only are cashiers enabled to correct fraudulent or incorrect transactions right away, but **honest employees are also protected** from the actions of others.

## *How is LiveDrawer different from other intelligent cash drawers?*

As the inventors of count-by-weight technology, our products are **expertly engineered and built with quality** from our manufacturing plant in the UK.

**We do everything in house** - from servicing and maintenance, through to customer service and manufacturing - unlike some competitors. This means we have expert knowledge of our solutions and can respond rapidly to service requests.

**We don't fit the client to the solution - we fit the solution to the client.** We put the client first in everything we do and take a consultative approach to make sure the solution addresses their needs. We also have a more comprehensive data & MI offering than similar products.





## Validate and secure notes immediately at the point of sale.

LiveSafe has been designed to fit into existing POS counters, ensuring that **integration is simple**.

At the point of sale, large denomination notes coming in from customers can be fed directly into the safe to be **checked for counterfeits** and **securely stored** until the end of the day, or until the safe is full.

Notes accepted into the safe are instantly added to your cash overview. This **minimizes cash handling** and **saves time** in your cash processes.

This means less time is spent counting and less people handle cash.

At the end of the day/shift, or when the safe is full, cash can be removed for CIT pickup or to top up ATMs.

Permissions can be set via **multi-tier electronic security tags** to either activate the note feeder, or for access to the cassette inside. Each user is assigned a tag which allows a **secure audit trail** and **accountability** through your cash processing.



Market leading Counterfeit Detection

Reusable tamper-evident cassettes

Enhanced Security

Reduce cash handling

Advanced Connectivity and Integration Options



*"By reducing the time spent each day counting cash, LiveDrawer enabled us to eliminate redundant manual processes, which led to significant company-wide savings and more face-time with customers."*

Head of Loss Prevention, Media Saturn

Cash Drawer & Smart Safe solutions are

## Software Driven

More data = better ROI



Get real-time visibility of the cash across your stores



Improve security and deter shrink and theft



Give employees more time with customers on the shop floor

## How the LiveDrawer solution is helping MediaSaturn to eradicate cash loss

Case Study

### Challenge

Media Saturn is one of the **top European electrical retailers**. They were looking for ways to reduce shrink, get better visibility of their cash and improve the customer experience by increasing the time their teams could spend with customers.

After searching for areas for improvement they realized that cashiers and supervisors were **spending over 2 hours per day on time consuming manual tasks**, such as counting cash and preparing deposits. Loss prevention policies meant that cashiers had to painstakingly count and re-count cash while a supervisor witnessed the procedure – and yet there were still overs and shorts.

### Approach

Media Saturn partnered with Tellermate to reduce cash loss, get better visibility of the physical cash across their locations and automate the laborious manual process of managing their cash.

Tellermate introduced the LiveDrawer solution and undertook an eight-lane pilot in one of the retailer's busiest stores. Each lane was equipped with an intelligent cash drawer and a smart safe, which holds sealed, barcoded, tamper-proof cash bags at the point of sale.

### Solution

With our solution, the electronics retailer experienced a 75% reduction in the time spent counting and managing its cash. Manual tasks such as end-of-shift and end-of-day counts and banking preparations were dramatically reduced since LiveDrawer Manager's reporting gave the retailer visibility of the exact amount of money in a drawer and the safe at all times.

Large notes were automatically checked for counterfeit, counted and safely secured in the adjoined POS safe, meaning cash drawers no longer needed "lifting" during the shift. If a cash handling error (or even theft) occurred, it was immediately identified, giving the cashier the opportunity to fix the error. It also gave supervisors the hard-evidence they needed to investigate the loss.

### Results

LiveDrawer allowed the electronics retailer to save at least 40 minutes per drawer per day. The dual-count process was no longer necessary, which meant labor costs decreased while efficiency increased. In addition, LiveDrawer Manager provides real-time insight enabling managers to pinpoint the exact amount of cash in the shop at any time. Banking preparation time was reduced, accuracy increased and **cash losses eradicated**.

# Tellermate

## People you can count on

We help our customers increase their profits by deterring fraudulent activity, saving time and providing real-time cash management information.

As the inventors of count-by-weight technology, our solutions are among the most reliable, accurate and robust that are available. In having more experience in this industry than any other company, we are at the forefront of innovation, and deliver tangible results to our extensive client base.

Each of these is geared towards addressing common challenges faced by a variety of businesses, and our consultative approach means that we can offer customization that few companies can compete with.



### **T-Cash Counter**

A suite of devices to count your cash drawer in 60 seconds.



### **Touch Advanced IOT Cash Counter**

Fast and efficient cash counting in under 60 seconds with the worlds most connected cash counter.



### **LiveDrawer**

Intelligent Cash Drawer

Counts your cash in real time by building Tellermate technology into the drawer itself.



### **LiveSafe**

Intelligent Smart Safe

A connectible & counterfeit detecting safe to help minimize the risk of theft at sales counters and improve banking processes.



### **T-cover**

World Class Support

An experienced team dedicated to supporting your Tellermate solution.



# Tellermate is trusted by blue-chip companies around the world

Tellermate is the leading provider of weight-based cash counting devices. We've been in business for over 40 years and have built up a long list of blue-chip clients, including Walmart, Circle K, Amazon, McDonalds and Disney.

Our solutions enhance the profitability of businesses by optimising their cash handling procedures and minimising associated costs.

Tellermate global headquarters is in Newport, UK and is home to our R & D, product support and global management team. To support our international operations, we also have offices in Atlanta, Heidelberg, Madrid, Paris and Tokyo.

**Put simply, we're the people you can count on.**



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